

22nd Annual

Mexican Energy Conference

November 8-9, 2018 | St. Regis Mexico City | Mexico City, Mexico



Delivering critical information about the transformation of Mexico's energy markets:

- Next steps for Mexico's energy reform
- Regulations for electric power and natural gas
- Investing in electric power projects
- Renewable energy, including the buildout of solar power
- Natural gas infrastructure, supply, and pricing
- The role of LNG in Mexico's natural gas markets
- Expanding refining capacity in Mexico
- Exploration and production in Mexico: New directions
- Low sulfur diesel
- New developments in refined products supply and distribution

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Featured speakers include:

Day One Keynote: Victor Hugo Luque,
Director General, State Enterprises, **SENER**

Day Two Keynote: Angélica Ruiz,
Director General, **BP Mexico**

Plus:

Fluvio Ruiz Alarcón,
Independent Board Member, **PEMEX**

Katya Somohano,
Director General, **CFE Calificados**

Edgar de Leon Cervantes,
Executive Director, Economic Analysis and Regulation,
CENAGAS

Efraín Villanueva,
Director General, Clean Energy, **SENER**

Roberto Díaz de León,
President, **ONEXPO Nacional A.C.**

Katia Eschenbach,
Director General, **Trafigura Mexico**

Eduardo Andrade,
Trading Manager, **Koch Supply and Trading**

And many more, see inside for details

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(outside USA & Canada)

Day One: Thursday, November 8, 2018

7:45 Registration and Networking Breakfast

8:45 Chairman's welcoming remarks Dino T. Barajas, Partner, Akin Gump Strauss Hauer & Feld LLP

Energy Outlook, New Policies, and Changes in Regulatory Structure

9:00 **KEYNOTE** Energy reform: Where we are now, and where we are going?

- The state of the Energy Reform and next steps with a new administration
- Incentives for investment in hydrocarbons and power
- New financial institutions and new financial instruments

Victor Hugo Luque, Director General, Supervisión de Empresas del Estado, **Secretaría de Energía, (SENER)**

9:30 The wholesale electricity market in Mexico

- CFE as productive state enterprise
- Role of CENACE in wholesale markets
- Results and implications of the electric power auctions

Katya Somohano, Director General, **CFE Calificados**

10:00 Natural gas and the future of Mexico's energy systems

- Current reliance on imported natural gas
- Building out the system
- The role of gas storage in stabilizing markets
- Encouraging lower prices and higher rates of adoption of natural gas

Edgar de Leon Cervantes, Executive Director for Economic Analysis and Regulation, **Centro Nacional de Control de Gas Natural (CENAGAS)**

10:30 Networking and Refreshment Break

Electric Power Markets in Mexico

11:00 **PANEL DISCUSSION** Electric power project finance and investment

- Electric power investment
- Fuel supply costs and issues for electric power
- Private investment in electric power projects
- Natural gas/combined cycle

- New financial instruments in energy including FIBRA E, CERPIs
- Second Stage Market: What's pending and its importance for higher participation
- Offtaker's perspective on mitigating risk

Moderator: Brian Bradshaw, Partner, **Sidley Austin LLP**

Tania Rabasa, Head of Deal Structuring, **CFEnergia**
Alfredo Santillan, Country Head, **Sumitomo Mitsui**

Patricio Gamboa, Energy Director, **De Acero**

Saurabh Anand, Managing Director,

Denham Capital

Raúl Carral, Mexico and Central America Business Development, **Wärtsilä North America, Inc.**

12:30 Networking Luncheon

2:00 Developing clean energy in Mexico

- New policy from the Energy Reform
- Reducing emissions and building out new electric power systems
- Regional priorities: Initiatives for development

Efraín Villanueva, Director General, Clean Energy, **Secretaría de Energía (SENER)**

2:30 **PANEL DISCUSSION** Investing and growing renewable energy

- Auction results and impact on energy mix
- Current baseline: Roles of solar, wind, and geothermal power
- New large-scale projects in solar energy and interconnection
- New development in wind energy
- Impact of energy storage on renewable energy development

Hector Olea, Chief Executive Officer, **Gauss Energia**;
President, **Mexican PV Solar Energy Association**

Paolo Romanacci, Area Manager,

ENEL Green Power Mexico and Central America

Benigno Villarreal, Director General, **Vive Energia**

David Shields, Editor, **Energia a Debate**

Diana Jensen, Managing Director, Global Energy Group, **Overseas Private Investment Corporation (OPIC)**

4:00 Networking and Refreshment Break

Natural Gas and Energy Infrastructure

4:30 **PANEL DISCUSSION** Natural gas infrastructure in Mexico

- Natural gas pipelines, terminals, and distribution networks
- Current and future projects
- Timelines for completion
- Midstream projects
- The role of LNG
- Natural gas storage
- Future limits to development: Possible leveraging by the U.S. to limit exports or impose taxes?

Ross Wyeno, Senior Energy Analyst, **S&P Global Platts**

Jorge Molina, Commercial Vice President, **ENOVA**
Meney de la Peza Gandara, Titular de la Unidad de Gas Natural, **Comisión Reguladora de Energía (CRE)**

Ryan Ouwerkerk, Senior Analyst, Price Assessments, **S&P Global Platts**

6:00 Networking Cocktail Reception

7:00 Close of Day One

Day Two: Friday, November 9, 2018

7:45 Networking Breakfast

8:45 Chair's welcome and review of day one

Dino T. Barajas, Partner,
Akin Gump Strauss Hauer & Feld LLP

Oil and Gas: Developing Resources

9:00 **KEYNOTE** Exploration and production in Mexico: New directions

Angélica Ruiz, Director General, **BP Mexico**

9:30 Expanding refining capacity in Mexico

- Mexico's declining refining capacity
- Next steps to reverse the downward trend
- Maintenance and upgrades to existing refineries
- Building new refining capacity: Timelines and challenges

Fluvio Ruiz Alarcón, Independent Board Member, **PEMEX**

10:00 Diesel markets in Mexico

- The growing role of low sulfur diesel
- Movement of supply
- Market outlook for diesel and other related products
- Experience importing diesel in Veracruz
- Future plans for diesel markets in Mexico

Eduardo Andrade, Trading Manager,
Koch Supply and Trading

10:30 Networking and Refreshment Break

11:00 **PANEL DISCUSSION** Developing retail markets for refined products

- Refined products supply and markets
- Crude oil markets impacting Mexico
- Import flows, current and future
- New retail companies for gasoline and refined products
- Regulations of crude oil royalties and midstream assets

Roberto Diaz de León, President,
ONEXPO Nacional A.C.

Juancho Eekhout, Vice President, Development,
ENOVA

Katia Eschenbach, Director General,
Trafigura Mexico

12:30 Refined products market review and a look to the future

- Crude oil markets impacting refined products
- Investment in refining
- Impact of the IMO low-sulfur rule for marine fuel in 2020
- Market outlook for refined products in Mexico
- Current state of biofuels and possible growth in imports

Richard Swann, Editorial Director, Americas Oil,
S&P Global Platts

1:00 Networking Luncheon

2:30 Close of Conference

Agenda subject to change.

Please visit www.platts.com/mexicanenergy for updates.

Simultaneous Translation Included
English/Spanish
Traducción Simultánea
Inglés-Español

Past Attendees Say It Best

The Mexican Energy Conference is a great platform to learn about all the changes that are happening in the Energy Sector, how to deal with them and what's the expectation for the future, it also provides an excellent environment for networking."

– Adriana Torre, Iberdrola (attendee, 2017)

"Probably the best and most relevant energy conference I have ever attended. Well done!"

– Attendee, 2017

"A very nice overview of the energy sector development in Mexico under the new regulatory system."

– Ricardo Gomez, PQP LLC (attendee, 2017)



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By using the app, registered attendees gain advance access to the delegate list and have the ability to send messages, exchange contact details, and schedule meetings using a smartphone, tablet, or laptop. The app also gives you the most up-to-date agenda, the ability to view speaker presentations onsite, and essential, real-time event notifications.

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Registration Fee*	Early Bird Discount Rate	Standard Commercial Rate	Government Discount Rate
Conference	\$1,295	\$1,595	\$995

*The conference registration fee includes breakfasts, luncheon, reception, refreshments, and post-conference documentation. Payment in full is required for attendance. If payment or proof of payment is not received before the start of the event, our staff will require a credit card guarantee to allow entry. **All onsite registrations will be charged an additional \$100.** All prices are stated in USD.

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A limited number of rooms have been reserved for conference attendees at the St. Regis Mexico City at a rate of **\$340/night + tax and gratuities** for a deluxe room, single or double occupancy. The discounted rate will be available until **Sunday, October 7, 2018**—or until the group block is sold out, whichever comes first. Reserve by calling the hotel directly at +52 55 5228-1818. **Be sure to mention that you are attending S&P Global Platts Mexican Energy Conference in order to receive the discounted rate.**

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