

S&P Global Commodity Insights

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Asian Methanol: Green vs grey methanol - two parallel paths?

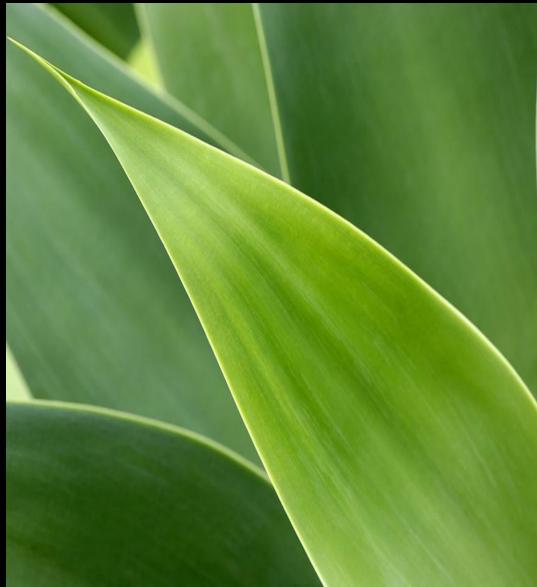
June 20, 2023



Renewable Methanol - Challenges towards net zero carbon goals

AGENDA:

- * Drivers of renewable methanol
- * Competing fuels
- * Impact of green methanol on its grey cousin
- * Asian methanol price trends in Q3 2023





Drivers of renewable methanol





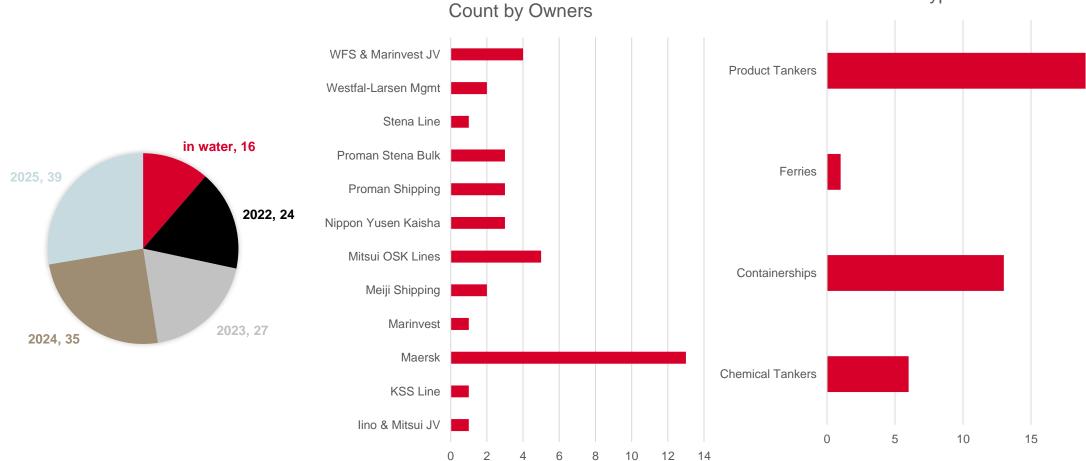
IMO 2030 goals

- To reduce carbon emissions of all ships by 40% by 2030 from 2008 levels.
- 50% reduction by 2050
- What is renewable methanol?
- Allure of methanol
- Proven marine fuel 25 vessels in service.
- Waterfront Shipping, Maersk, Proman Stena leading the way
- By 2028, around 80 methanol dual-fuel newbuilds will be delivered.
- Methanol bunkering standard in Singapore by 2024





Methanol fuelled vessels



Fleet Type

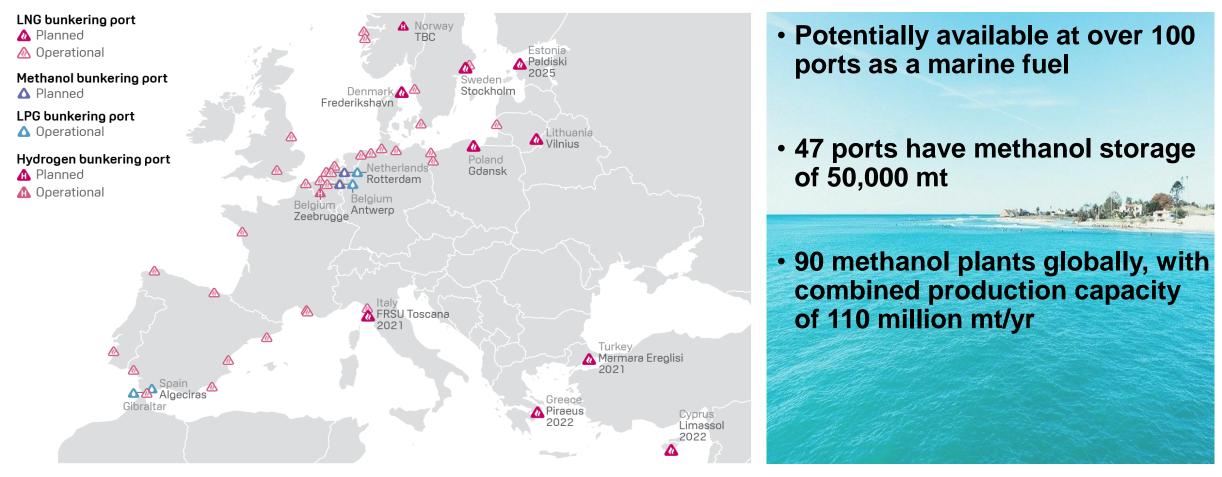
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Source: S&P Global Commodity Insights Data

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Limited infrastructure hampers fuel transition, but it shouldn't...



Source: Platts, Sea-LNG, WLPGA and Offshore Energy

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Competing fuels





Developments in other renewable fuels

- Ammonia
- LNG
- Hydrogen
- Biofuels



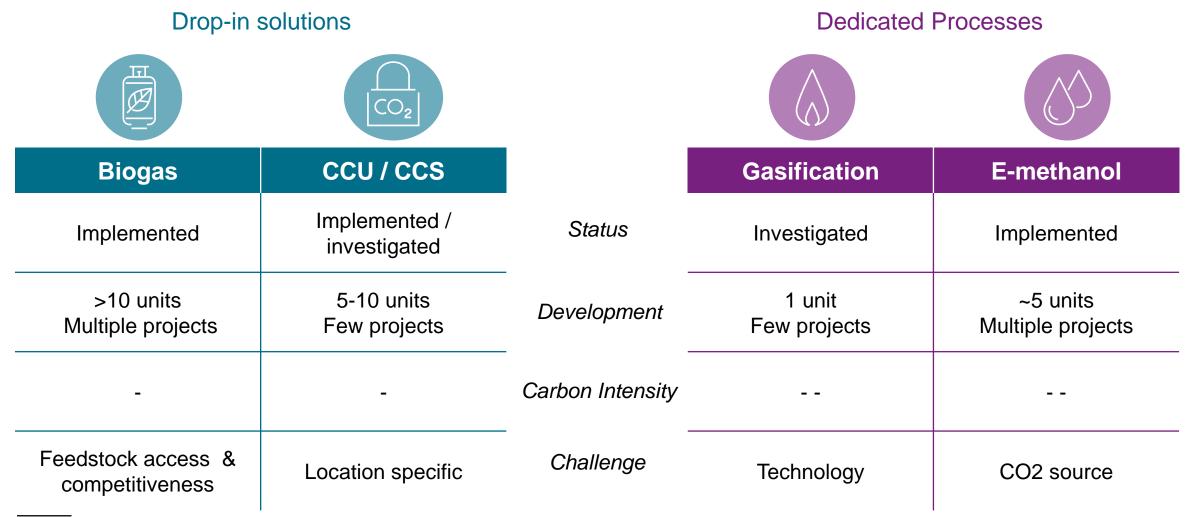


Challenges in renewable methanol



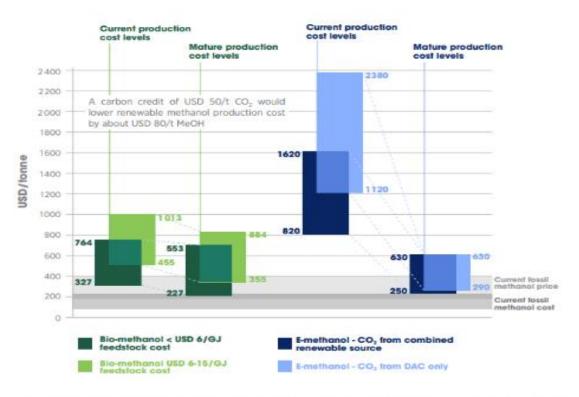


Low carbon methanol is slowly becoming a new reality for the industry



Renewable Methanol

- General unaffordability of green methanol given high green electricity/hydrogen costs
- Costs of green methanol in 'mature' scenario likely more competitive once hydrogen infrastructure scaled up and green electricity costs are reduced



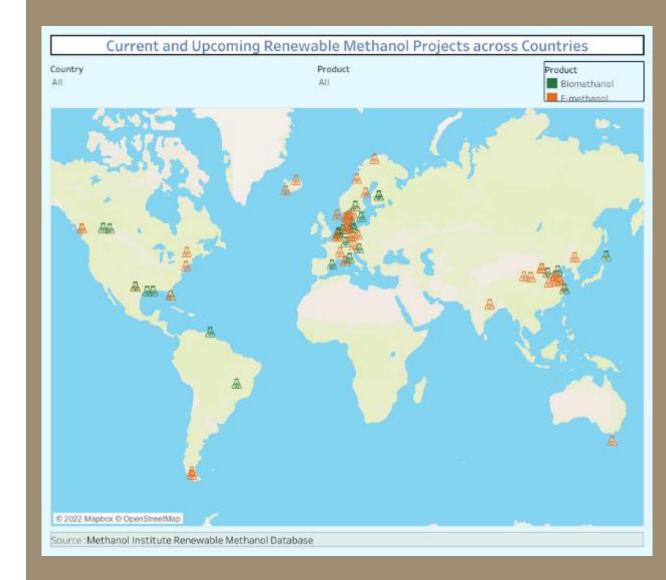
Notes: MeOH = methanol. Costs do not incorporate any carbon credit that might be available. Current fossil methanol cost and price are from coal and natural gas feedstock in 2020. Exchange rate used in this figure is USD 1 = EUR 0.9.

Source: Methanol Institute-IRENA



Challenges in increasing the uptake of renewable methanol

- High feedstock and production costs
- Low production volumes, high renewable MeOH prices
- Fuel production often far from ports
- Strong policy & regulations
- Investments/incentives throughout the supply chain



Source: MefCO2

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Impact of green methanol on conventional methanol demand supply





Renewable Methanol

- Green methanol favoured for bunkering
- Grey methanol as a transition fuel
- Currently, not enough grey methanol to serve the needs of petrochemical users and shipping sector
- Two-tier pricing structure could emerge petrochemical users compete with shipowners for grey methanol





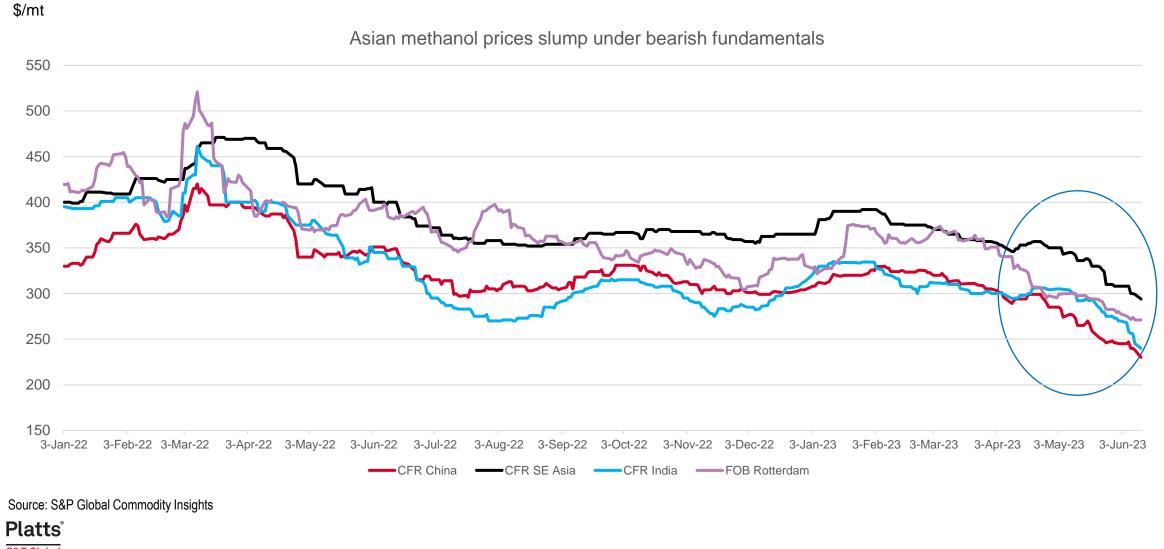
Asian methanol price trends in H2 2023





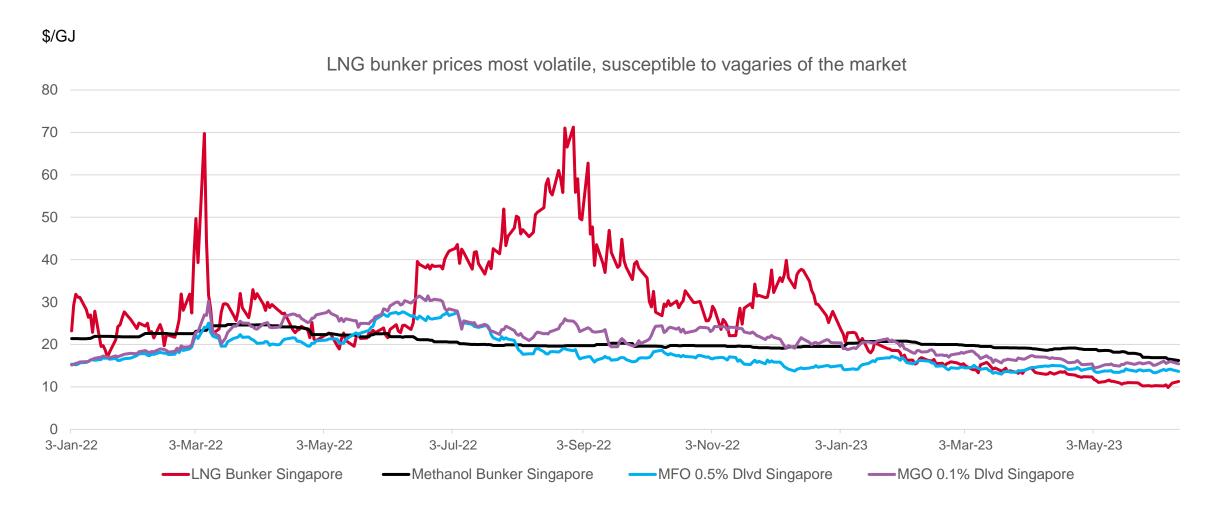


Global methanol prices in H2 2023





Singapore methanol bunkers cost by calorific value \$/GJ



Source: S&P Global Commodity Insights

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Platts Singapore, Rotterdam methanol bunker prices



654Platts Asia Methanol Bunker Daily Assessments - 16Jun23 5:47 PM • PCA				1159Platts European Methanol Bunker Daily Assessments - 15Jun23 Yesterday, 11:56 PM • PGB			
(Platts)16Jun2023/547 am EST/0947 GMT				(Platts)15Jun2023/1156 am EST/1556 GMT			
Methanol Bunker Sin \$/mt \$/mt (Oil) \$/mt (LNG)	ngapore Symbol <mlbsg00> <mlbso00> <mlbsl00></mlbsl00></mlbso00></mlbsg00>	Price 358.750 684.128 867.674	Change +2.750 +5.244 +6.651	Methanol Bunker Fue \$/mt \$/mt (Oil) \$/mt (LNG)	el Rotterdam Symbol <mlbrt00> <mlbro00> <mlbrl00></mlbrl00></mlbro00></mlbrt00>	Price 297.270 566.887 718.979	Change -1.390 -2.651 -3.361
Methodology: http://plts.co/8GJa30rEfRF				Methodology: http://plts.co/KAsr30nmrkT			
Platts Petrochemical Master Page Index <pca0010></pca0010>				Platts Bunker page index <pgb0850></pgb0850>			
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Platts launches production cost-based renewable MeOH prices

FOB USG

500-700mt 300 to 1,000 mt

FOB Rotterdam3

FOB Shanghai

500-1,500 mt

- Timing: 5-30 days forward
- Based on the legacy IHS Process Economics Program (PEP) formula which calculates production costs of renewable methanol, produced via electrolysis and direct air-captured carbon dioxide.

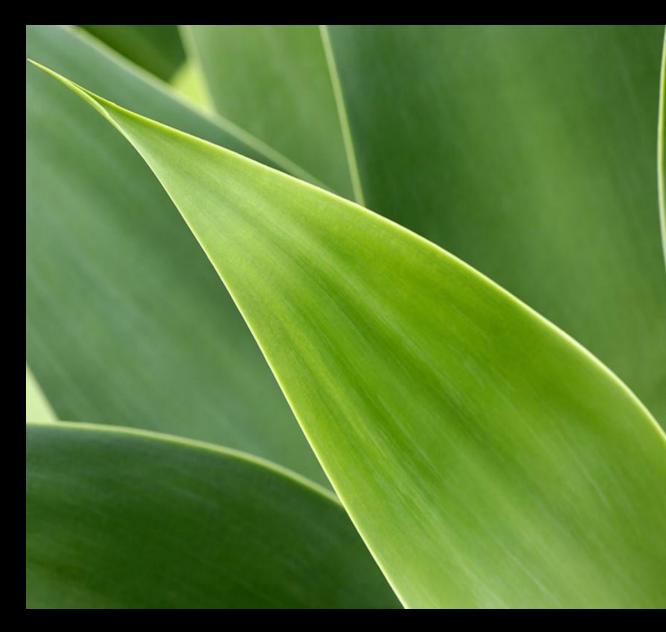
The PEP report is available for S&P Global Connect subscribers following this link: https://connect.ihsmarkit.com/





Summary

- Renewable methanol production far away from ports
- High production costs of renewable methanol
- Not enough conventional methanol for petrochemical and shipping industries
- Two-tier pricing structure could emerge, petrochemical users could find themselves priced out of the market





Thank You!





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