

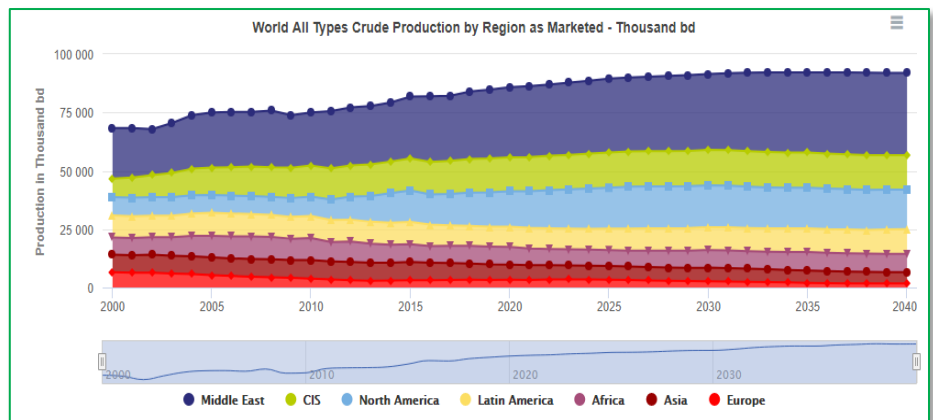
## Key Research Questions

- What major drivers of supply, demand and crude prices should I be worried about now and possibly in 5, 10 & 20 years?
- When could fundamental market conditions substantially change and impact my operations and investment considerations?
- What grades of crude oil are similar to my expected production and what price might they achieve in the future?
- When might changes in crude production impact trade that could affect my business?
- How can benchmark crude prices and related spreads provide an opportunity to improve my crude netbacks?

# Crude Oil Markets

Understand crude oil supply and demand, globally & by region.

As the oil production landscape continues to change, stakeholders need a comprehensive source of regional and global crude oil outlooks. Crude Oil Markets offers unique access to a combination of regularly updated datasets and outlooks, including supply, production, price, infrastructure, and economics. The service focuses on produced streams, production forecasts, trade by crude type and crude grade prices and market spreads at both the regional and sub-regional levels.



Clients have access to actionable insights derived from IHS Markit's vast breadth of data and analysis spanning the entire value chain - from upstream data informing the crude oil supply picture to refining & marketing, economics, country & risk, automotive, chemical and maritime data & analysis sourcing the crude oil demand outlook.

## How do our clients use the Crude Oil Markets service?

Whether you represent an operator, a government body, an equipment supplier, a transport company, or an investor, Crude Oil Markets helps you to evaluate risks and rewards, and informs your strategic decision-making.

### Strategic & Business Planners

- Strategic planning & budgeting
- Investment & resource planning
- Basis for E&P investment

### Financial Investment Analyst

- Investment planning
- Feed into in-house models
- Short & long-term scenario planning

### Government Officials

- Policy making and monitoring
- Basis for E&P and resource planning
- Strategic energy reserves planning

## Enabling decision-making with...

### Regular Reports and Client Briefings

Weekly oil market briefings and analysis on key oil market data releases along with monthly & quarterly market briefings on global & regional crude oil markets.

### Price Outlook

2 year crude oil price outlook updated monthly, 25 year long-term outlook updated quarterly.

### Annual Strategic Planning Workbook

Detailed long-term outlooks (25 years) for crude oil and condensate demand, production and trade.

### Periodic Reports

Insight on key business trends & critical issues, focusing on long-term implications, includes presentations from various IHS Markit meetings, conferences & webinars.

### Regular Data Updates

Crude & liquids supply/demand, inventory, OPEC production, US crude imports & price differentials.

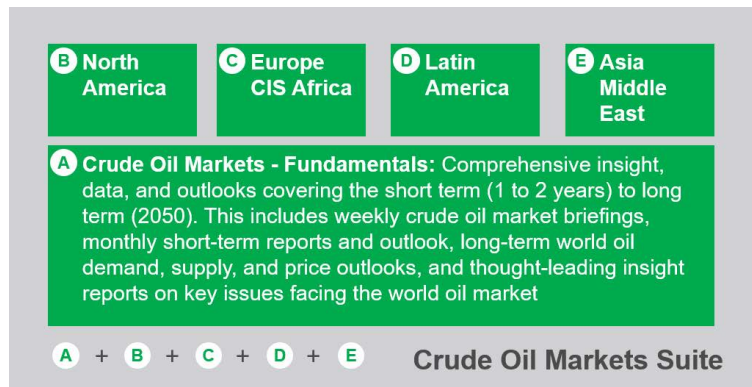
### Access to Analysts

- Access our lead researchers and global network of experts directly by e-mail or phone
- Interactive webinars, on-demand webinars and member events held throughout the year, around the world where IHS experts present findings, lead discussions, and respond to questions

### Modular Framework

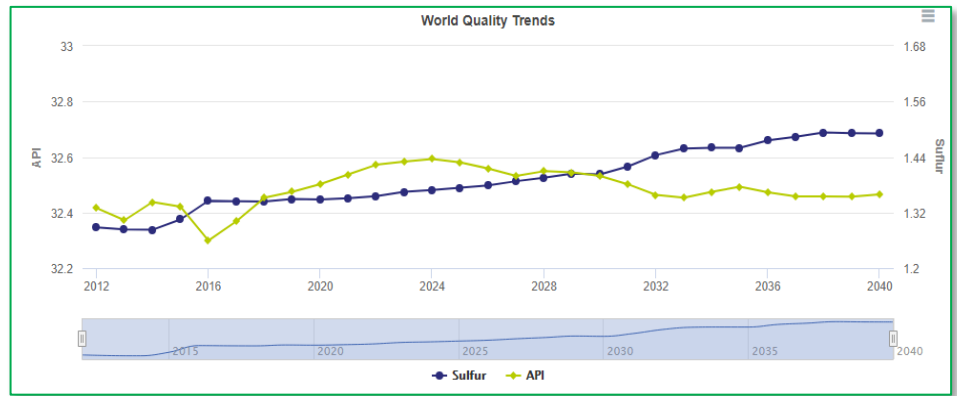
Build on the Fundamentals base module to match your business needs with additional geographic modules:

- Fundamentals- base module
- North America
- Latin America
- Europe/CIS/Africa
- Asia & Middle East



4 regional crude oil markets modules provide exclusive analysis, short and long-term prices, supply/demand & trade forecast data

Global market fundamentals, geopolitics, and analysis to understand the world crude oil market



### IHS Markit Connect

Access your IHS Markit Crude Oil Markets research & analysis anytime - in the office or on the go - and connect with relevant experts. As our innovative business and market intelligence platform, IHS Markit Connect empowers you to search IHS Markit insight tapping into our analysis on energy, chemical, and economics, as well as customize your experience to address your business needs. It uses advanced navigation, sophisticated content tagging and notifications, and interactive data visualization to optimize the ways you can access, query, visualize, and analyze research and data from energy and related industry sectors.

For more information [ihsmarkit.com](https://www.ihsmarkit.com)

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### About IHS Markit

IHS Markit (Nasdaq: INFO) is a world leader in critical information, analytics and solutions for the major industries and markets that drive economies worldwide. The company delivers next-generation information, analytics and solutions to customers in business, finance and government, improving their operational efficiency and providing deep insights that lead to well-informed, confident decisions. IHS Markit has more than 50,000 key business and government customers, including 85 percent of the Fortune Global 500 and the world's leading financial institutions. Headquartered in London, IHS Markit is committed to sustainable, profitable growth.